

# Paul E. Niedermeyer

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## QUALIFICATIONS SUMMARY

Entrepreneurial executive with over 20 years' private sector experience creating, nurturing, and growing companies that offer Software and Internet Services, New Media and Consumer Package Goods (CPG). Previous public sector experience in EMS and Emergency Management from 1993-1996 and since 2017. Recently pivoted to healthcare industry. Passionate about helping to improve the lives of those suffering from chronic diseases, disorders, and related co-morbidities.

## EXPERTISE / CORE LEADERSHIP STRENGTHS

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|--|---|--|
| ■ Strategic Planning & Execution         | ■ Product Marketing                                   | ■ Release Planning & Product Roadmaps          |
| ■ Governance, Risk & Compliance (GRC)    | ■ Market & Product Requirement Documents (MRDs, PRDs) | ■ Process Improvement                          |
| ■ Internal Client / Agency Relationships | ■ Team Building & Leadership                          | ■ Open Source Competitive Intelligence (OSINT) |
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## PROFESSIONAL EXPERIENCE / CAREER HISTORY

**President, PN, LLC**, Carson City, Nevada 2005-Present  
Provide expertise by advising clients, executives and investors on commercial and technical due diligence matters as well as growth and value-oriented strategies. Select clients include: Palo Alto Strategy Group (PASG), Receipt Bank, Bulger Partners, VeriSign, Verio/NTT Communications, ScanAlert, Graner & Heimovics, et al.

Earlier tenures include:

Senior Product Manager, Verio, an NTT Communications Company, California; Florida  
Product Manager, Network Solutions, An SAIC Company, Herndon, Virginia  
Vice President of Marketing, The American Business Network (TABNet), Napa, California  
President, Whois.Net, Napa, California

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## EDUCATION

M.Sc., Computer Science (*Internet & Web Technologies*), Florida Atlantic University, Boca Raton, Florida  
B.A., Economics (*Game Theory*), University of California, Berkeley, California  
B.Sc., Business Administration (*Accounting & Finance*), University of California, Berkeley, California

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## PROFESSIONAL CERTIFICATIONS / LICENSES

Project Management Institute (PMI) - Project Management Professional (PMP)  
Association of Certified Fraud Examiners (ACFE) - Certified Fraud Examiner (CFE)  
FEMA Emergency Management Institute (EMI) - Professional Development Services (PDS)  
American Heart Association (AHA) - Adult and Pediatric Basic Life Support (CPR and AED) Program  
State of Nevada – Advanced Emergency Medical Technician (AEMT) [with Ambulance Attendant License]

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## VOLUNTEER

Volunteer Practitioner, Battle Born Medical Corps, Nevada, 2020-Present  
Volunteer, American Red Cross (ARC), Nevada, 2020-Present  
Volunteer, Community Emergency Response Team (CERT), Nevada, 2019-Present  
Emergency Services Coordinator, Nevada Radio, Nevada, 2017-Present